



inseta

INSURANCE SECTOR EDUCATION
AND TRAINING AUTHORITY

EMPOWERED TO **INFLUENCE** AND **INSPIRE!**

EXPRESSION OF INTEREST FOR STRATEGIC PROJECTS 2025/26



INSETA hereby notifies all its Stakeholders to submit proposals for Strategic Projects that are Innovative in addressing Critical and Scarce Skills within the Insurance and Financial Related Services Sector through various interventions. The funding window for Strategic Projects opens on **3 September 2025** and closes on **24 September 2025** and all Expression of Interest must be forwarded to **Proposals@inseta.org.za** - **All submissions forwarded later than 23:59PM on the 24 September 2025 will not be considered.**

ALL STAKEHOLDERS MUST NOTE THE FOLLOWING:

1. All Expression of Interests (EOIs) and Proposals are to be submitted to Proposals@inseta.org.za on a pdf format.
2. Sections that require proposals, applicant organisation must ensure full response to the advert section. Proposals must be on a company letterhead, fully completed and signed.
3. Sections that require EOIs, the prescribed template must be signed and fully completed **as attached on the website.**
4. EOIs and Proposals submitted to any other e-mail address besides the one indicated on point (1) above will not be considered.
5. No Hand delivered/Hard copies of EOIs and Proposals will be accepted.
6. All submissions that do not comply with the criteria set will not be considered.
7. All EOIs and Proposals should contain sufficient information to allow the INSETA to make a fair determination on awarding/not awarding funds.
8. Funding on Strategic Project is subject to availability of funds.
9. Approval for programmes by INSETA Employers will be subject to the successful compliance with WSP/ATR submissions requirements.
10. **Where the Applicant Organisation has not received the outcome of the application after three months of the Discretionary Grant window closure, the Applicant must consider their application unsuccessful.**

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SECTION A: CAREER PRACTITIONERS TRAINING

This initiative aims to capacitate the Career Development Practitioners within Higher Education Institutions (HEIs) placed in the Student Support Offices with Career Guidance information on the top 10 critical scarce skills and occupations in the Insurance sector.

ALL STAKEHOLDERS MUST NOTE THE FOLLOWING:

1. EOIs to be submitted by Skills Development Providers (SDPs) and Higher Education Institutions (HEIs).
2. The programme will be a Career Practitioner Training Session.
3. The training session for Career Development Practitioners should be recruited from any HEI (University, UOTs, TVETs, CETs).
4. The scope of the programme to include the below:
 - Workshops conducted physical and virtual
 - Recruitment process of the candidates.
 - Career counselling techniques, methods and/or principles (aligned to the HEI students).
 - Equip career practitioners with skills, methods and strategies to empower beneficiaries to manage their career lives in the HEIs.
 - Development of training material.
5. EOIs must be nationally from any of the 9 provinces and the details of the HEIs where the practitioners will be recruited should be provided.
6. Applicant Organisations will be required to submit two contactable reference letters confirming similar work done not older than three years.

All enquiries with regards to the applications must be sent to: **NtebellengP@inseta.org.za**

SECTION B: CAPACITY BUILDING WORKSHOPS ON CAREER DEVELOPMENT SERVICES

Aims to capacitate the Learners and Teachers placed in rural high schools to empower learners with the vast career opportunities in the Insurance sector.

ALL STAKEHOLDERS MUST NOTE THE FOLLOWING:

1. EOIs to be submitted by Skills Development Providers (SDPs) or Higher Education Institutions (HEIs) and/or Organisations that conducted similar programmes previously.
2. The scope of the programme to include the below:
 - Career Development Workshop
 - The workshop shall be for a minimum of 12 High School Teachers.
 - Career Guidance session aimed at high school learners must be conducted.
 - Recruited from Mpumalanga and Free state provinces from three high schools per Province in any of the rural areas in these 2 Provinces.
 - Programme outline to include Career counselling techniques and capacity building of Teachers to provide support in career opportunities in the insurance sector linked to the top 10 scarce and critical skills.
 - Applicant Organisations will be required to submit two contactable reference letters confirming similar work done not older than three years.

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SECTION C: EMPLOYABILITY PROGRAMME – RURAL PROJECTS

Aims at supporting unemployed youth and graduates (including people living with disabilities) to increase chances of career prospects by unlocking opportunities of employment within Insurance sector.

ALL STAKEHOLDERS MUST NOTE THE FOLLOWING:

1. The Proposals must be submitted by Organisations that have experience in database management, learner support, placement and data analytics.
2. The scope of the programme by the applicant Organisation to include the below:
 - Conduct an analysis and consolidate the data of all INSETA beneficiaries on employability for the last five years.
 - Analyse the beneficiaries data and create a well-maintained database which can be used to link the beneficiary to market opportunities.
 - Support beneficiaries with short skills programme which are work readiness and assessment.
 - Link the beneficiaries with employment opportunities.
3. Applicant Organisations will be required to submit two contactable reference letters confirming similar work done not older than three years.

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