

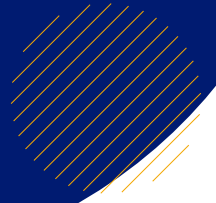


inseta

INSURANCE SECTOR EDUCATION
AND TRAINING AUTHORITY

EMPOWERED TO **INFLUENCE** AND **INSPIRE!**

EXPRESSION OF INTEREST (EOI) FOR STRATEGIC PROJECTS



INSETA hereby notifies all Stakeholders to submit proposals for Strategic Projects that are Innovative in addressing Critical and Scarc Skills within the Insurance and Financial Related Services Sector through various interventions. The funding window for Strategic Projects opens on the **09th of October 2024** and closes on the **22nd of October 2024** and all proposals must be forwarded to **Proposals@inseta.org.za** – **All submissions forwarded later than 16H00 on the 22nd October 2024 will not be considered.**

The following Organisations are eligible to forward Proposals:

1. Employers and SMEs in the Insurance and related-services sectors.
2. Public and Private Higher Education Institutions, including Public TVET Colleges and CETs
3. Skills Development Providers (SDPs)
4. Insurance Professional Bodies
5. NGOs, CBOs, NPOs and NPCs
6. Public Sector Entities affiliated to the Insurance sector
7. Organised Labour (Trade Unions and Union Federations in the Insurance Sector)



Important Components to include in Proposal:

1. Clear indication of section that the proposal is responding to.
2. Complete Project Plan with implementation methodology of the full scope of the project from start to completion.
3. Comprehensive Budget Breakdown
4. Implementation Methodology (including recruitment process for beneficiaries)
5. Region/Province where the project will be implemented.
6. Clearly indicate co-funding percentage split (where Applicable)
7. Innovative Proposals aligned to the INSETA focus areas.
8. Number of Learners to be trained (also indicate Percentage of Learners to be trained who are Persons living with disability)

Please Note:

1. All proposals forwarded must be in a PDF Format and forwarded to the correct email address: Proposals@inseta.org.za **NB: NO Proposals forwarded to any other INSETA email address will be considered.**
2. No Hand delivered/Hard Copy of Proposals will be accepted.
3. All submissions that do not comply with the criteria will not be considered.
4. All proposals should contain sufficient information to allow the INSETA to make a fair determination on awarding/not awarding funds.
5. Funding on Strategic Project is subject to availability of funds.
6. Approval for programmes by INSETA Employers will be subject to the successful compliance with WSP/ATR submissions requirements.

Proposals focus areas:

It shall be noted that the proposals on any of the below interventions can be a co-funding proposal where a stakeholder indicate co-funding split with INSETA. This only applies to stakeholders willing to co-fund, it's not compulsory requirement. Below are the focus areas:

SECTION A: CAREER PRACTITIONERS TRAINING

1. This initiative aims to capacitate the Career Development Practitioners within HEIs placed in the Student Support Offices with Career Guidance information on the top 10 critical scarce skills and occupations in the insurance sector
2. The following entities are invited to apply: Skills Development Providers (SDPs) and Higher Education Institutions (HEIs), to run a one-day Career Practitioner Training Session. The training session shall be for a minimum of **20** Career Development Practitioners recruited from any HEI (University, UOTs, TVETs, CETs).
- 3. SCOPE OF WORK**
 - The workshop will be conducted virtual
 - Recruitment of career development practitioners
- 3.1 The career guidance workshop should consist of the following components
 - The INSETA top 10 scarce and critical skills with a focus on future skills in the insurance industry
 - Career counselling techniques, methods and/or principles (aligned to the HEI students)
 - Equip career practitioners with skills, methods and strategies to empower beneficiaries to deal with their career lives in the HEIs
4. Proposals must include the development of training presentation pack (including the training manual).
5. Proposals must be from any of the 9 provinces and the details of the HEIs should be provided.
6. Applicant must submit at least two valid reference letters depicting similar work previously done successfully

All enquiries with regards to the applications must be sent to: NtebellengP@inseta.org.za



[Click here for application link](#)

SECTION B: CAREER DEVELOPMENT WORKSHOPS ON CAREER DEVELOPMENT SERVICES

1. This initiative aims to capacitate the Teachers placed in the in rural high schools with the understanding of the top 10 critical scarce skills and occupations in the insurance sector. The Career guidance session aims to empower the high school learners with the vast career opportunities in the insurance sector.
2. The following entities are invited to apply: Skills Development Providers (SDPs), Higher Education Institutions (HEIs).

3. SCOPE OF WORK

- Conduct one-day Career Development Workshop.
- The workshop shall be for a minimum of **12** High School Teachers.
- On the same day of the workshop, a Career Guidance session for up to **300** high school learners must be conducted.
- Recruited from Limpopo and KwaZulu-Natal provinces from three high schools in any of the rural areas.

3.1 The career development workshop for Teachers should consist of the following components

- The INSETA top 10 scarce and critical skills with a focus on future skills in the insurance industry
- Career counselling techniques, methods and/or principles (aligned to the High school learners)
- Equip Teachers with skills, methods and strategies to empower learners regarding career opportunities in the insurance industry

4. **IMPORTANT TO NOTE:** Proposal must clearly outline the following:

- Region and the rural areas, the details of the selected high/secondary school.
- The cost breakdown to include face-to-face workshop, venue booking (including catering), training and transportation cost.
- Applicants must submit at least one valid reference letters depicting similar work previously done successfully

All enquiries with regards to the applications must be sent to: NtebellengP@inseta.org.za



[Click here for application link](#)

SECTION C: SKILLS PROGRAMME FOR TRADE UNION MEMBERS

Invitation is limited to only Trade Union within the Insurance sector to submit proposal for programmes aimed at supporting trade union members employed in the Insurance Sector with relevant skills for the purpose of upskilling and reskilling.

IMPORTANT TO NOTE: Proposal must clearly outline the following:

- The objective of the programme (outcomes, target audience, total number of beneficiaries and budget)
- Programme duration
- Process of recruiting beneficiaries.
- Details of the implementing partner (Skills Development Provider or Higher Education Institution).

All enquiries with regards to the applications must be sent to: mapulan@inseta.org.za



[Click here for application link](#)

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SECTION D: CANDIDACY FOR UNEMPLOYED YOUTH PROGRAMME

Invitation to accredited Professional Bodies and Higher Education Institutions in the Insurance and related services sector to apply.

CANDIDACY: Supporting pathways for unemployed individuals to achieve insurance designation. These programmes are to be aligned to the SAQA registered professional designation. For example: Actuarial, Certified financial planner, Certified fraud examiner, Compliance officer and Principal officer.

IMPORTANT TO NOTE: Proposals must clearly outline the following:

- The objective of the programme, outcomes, target audience, total number of beneficiaries and budget.
- Programme duration
- Process of recruiting beneficiaries.
- Region/Province where the Training will be implemented.
- Timelines from commencement to completion

All enquiries with regards to the applications must be sent to: bursariesforyouth@inseta.org.za



[Click here for application link](#)

SECTION E: BURSARIES FOR TVET COLLEGE LECTURERS

Invitation is limited only to applications received from Public TVET Colleges.

IMPORTANT TO NOTE: : Proposals must clearly outline the following:

- All grant applications are subject to approval by INSETA.
- Approval of grants is determined by the availability of funds.
- No applications received directly from beneficiaries will be considered.

Applications must prioritise the following qualifications:

- Information Communication and Technology (ICT)
- Finance
- Risk
- Human Resource
- Sales and Marketing

All enquiries with regards to the applications must be sent to Ms Esethu Roro at etqarsvp@inseta.org.za



[Click here for application link](#)

SECTION F: SHORT SKILLS TRAINING FOR CET COLLEGE LECTURERS

Invitation is to applications received from Public Higher Education Institutions (PHEIs) and Skills Development Providers (SDPs).

IMPORTANT TO NOTE: Proposals must clearly outline the following:

- All grant applications are subject to approval by INSETA.
- Approval of grants is determined by the availability of funds.
- Applications should be from **Western Cape, North-West, Limpopo or Mpumalanga**
- No applications received directly from beneficiaries will be considered.
- Applications must prioritise a short skills programme in any of the following – **Leadership, Policy Development, Management**

All enquiries with regards to the applications must be sent to Ms Esethu Roro at etqarsvp@inseta.org.za



[Click here for application link](#)