



inseta

**INSURANCE SECTOR EDUCATION
AND TRAINING AUTHORITY**

Working together for a skilled tomorrow

INVITATION FOR NOMINATIONS

THE INSETA INTERNATIONAL EXECUTIVE DEVELOPMENT PROGRAMME (IEDP)

In Partnership with

Henley Business School Africa

Postgraduate Diploma in Management Practice

NQF Level 8



Henley
Business School

UK | EU | AFRICA | ASIA

The Insurance Sector Education and Training Authority (INSETA) hereby invites your nominations for its International Executive Development Programme which will be known as the (IEDP) Postgraduate Diploma in Management Practice offered through **Henley Business School**.

INSETA is pleased to announce that applications for the 2024 intake will open on 12 February 2024.

The 2024 intake will commence in April 2024 and will span approximately twelve months, to end in April 2025. Classes will be held face-to-face at the Henley Johannesburg campus.

This is an intensive programme, delivered in collaboration with Henley Business School, an international business school with a local contextual flavour. Henley is quadruple accredited with both global accrediting and industry bodies and locally with the Council on Higher Education as a premium Higher Education and Training Institution. INSETA is proud to be associated with this programme.

The programme is open to senior managers in the sector who have been earmarked as high potential and/or future leaders of industry in their organisation.

The IEDP PGDip will focus on the accelerated development of senior managers who meet the National Skills Development Strategy (NSDS) III transformational imperatives. INSETA's equity targets of 54% female, 85% Black and 4% disabled will be a consideration in the selection process.

The programme includes hands-on experiential learning methods which involve work in small syndicate teams on a number of areas identified in the sector skills plan as key to the sustainability of the insurance industry. Delegates will grapple with leadership challenges in the context of key industry drivers as identified through INSETA's sector skills research including issues associated with new regulations, the fast pace of technological change and its impact on industry, the impact of COVID-19, the efficacy of social media as a strategic tool, client-centricity and consumer issues and the future of industry beyond 2025.

Special attention should be paid to the selection criteria when making nominations, namely talented senior managers earmarked as future shapers of the insurance industry who have approximately five to ten years' management experience, some of which should be at a senior managerial level.



In addition to the above, the following qualifying criteria will need to be factored into the successful applications:

1. Potential candidates require a matric certificate plus a Bachelor Degree (NQF level 7) – RPL opportunities exist for potential candidates with relevant management experience (at least 5 or more years) and a drive to perform, but only for 10% of any cohort number.
2. Potential candidates should have a minimum of 3 years' senior management experience.
3. A formal role in a management position in the sector.
4. Potential candidates may not be registered with another learning institution for a formal programme during the lifetime of the Henley programme.
5. The ideal delegate is a good performer with potential and talent, and:
 - a. A high level of self-discipline and drive
 - b. Strong business communication skills – both written and verbal
 - c. Is au fait with MS Office and the internet (more so now than before)
 - d. Is part of the decision-making process around nomination – ie: hand not forced
 - e. Has a good support system at work and at home (obviously not always feasible)
 - f. Is fully engaged in a particular senior management role with a future in the same, even if for the duration of the programme and even if new in the role and;
 - g. Is prepared and able to balance conflicting demands (and to sacrifice something in order to further own development).



Potential candidates must be available to attend classes on the following programme dates.

BLOCK 1 | 5 Days

Systemic Management Practice

**22 – 26
April
2024**

BLOCK 2 | 5 Days

Innovative Wealth Creation

**8 – 12
July
2024**

BLOCK 3 | 5 Days

Applied Marketing

**16 – 20
September
2024**

BLOCK 4 | 12 Days

International Immersion

**9 – 20
November
2024**

BLOCK 5 | 4 Days

Immersion debrief and Synthesis

**14 – 17
January
2025**

BLOCK 6 | 2 Days

Action Learning Presentations

**14 – 15
April
2025**

To ensure dedicated attention and to optimise learning, the class size will not exceed 20 delegates. Participants will attend 6 study blocks face to face at Henley's campus in Johannesburg, including an international immersion.

Only employed learners of stakeholder organisations registered with INSETA are eligible to nominate candidates for the face-to-face programme.

Please see the pre-application button below, open from 12 – 26 Feb 2024:

[Click here for Pre-application](#)

Once you have completed the pre-application, as an expression of interest to attend the programme you will receive a personalised link to complete the full application form.

The following are requested supporting documents:

1. Certified copy of ID
2. Certified copies of highest qualification/transcript
3. Latest copy of CV
4. Letter of approval from employer (upon acceptance)

Applications will close on 26 February 2024.

Shortlisted delegates will be requested to submit a short video. Thereafter the successful and non-successful candidates will be notified via e-mail. The provisionally accepted candidates will be subject to a panel interview before final placement on the programme is confirmed.

Interviews will be conducted from **18 – 22 March 2024.**

Final placements will be announced on **29 March 2024.**

Please do not hesitate to contact the Henley and INSETA administration for enquiries on the application process on the contact details below:



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Programme Manager
(Henley Business School)

[Click here to email me](#)



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(INSETA)

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