



inseta

INSURANCE SECTOR EDUCATION
AND TRAINING AUTHORITY

EMPOWERED TO INFLUENCE AND INSPIRE!

www.inseta.org.za

EXPRESSION OF INTEREST (EOI) FOR STRATEGIC (SPECIAL) PROJECTS

INSETA hereby notifies all INSETA Stakeholders to submit proposals Strategic (Special) Projects that are aligned with INSETA Annual Performance (APP) Targets and Sector Skills Plan (SSP). The funding window for Strategic Projects opens on the **06 March 2023** and closes on the **30 April 2023** and all Proposals must be forwarded to **Proposals@inseta.org.za** – *All submissions forwarded later than 16H00 on the 30th of April 2023 will not be considered.*

The following Organisations are eligible to forward Proposals:

- Employers in the Insurance and related-services sectors.
- Public and Private Higher Education Institutions
- Skills Development Providers
- Insurance Professional Bodies
- Non- Profit Organisations
- Private Organisations
- Public Organisations
- Organised Labour (Trade Unions in the Insurance Sector)

Proposals focus areas:

- Employability Programmes (Rural: Learnerships & Internships).
- Wrap – around for bursaries and mentorship programmes for unemployed youth.
- Career guidance or exhibitions initiatives and youth outreach programmes.
- Financial and digital literacy programmes.
- Impact Assessments (On any of these beneficiaries – Work Integrated Learning, Unemployed Youth Learnerships & Bursaries).
- Entrepreneurship and business development programmes (interventions aimed at proving entrepreneurial skills and business start-up support).
- 4IR Skills Programmes including but not limited to cyber security, drone technology, data science and digital product design.



INSETA



insurance-seta



Insurance Seta

- **Small Micro Enterprise and Cooperative Support Programmes** for instance, programmes supporting SMEs and Cooperatives to market their products and services effectively and retain or attract new clients: i.e. Business Skills, Risk Management Skills, Regulatory Compliance Skills, Customer Service Skills, and Communication Skills.
- **Management and Leadership Programmes** for instance, Public or Private Higher Education Institutions, Employers, Professional Bodies, and Trade Unions submit proposal that are aimed at developing and transforming Managers and Leaders in Insurance and Related Services Sector to respond to rapid and complex industry changes with agility and a positive, innovative, visionary mind-set. It should be a twelve (12) month, NQF Level 6 OR 7 OR 8 customized management and leadership programme. The programme must incorporate into the curriculum some behavioural skills such as: Critical thinking, Problem solving, Systems thinking, Cognitive thinking, Design thinking, adaptive thinking, emotional intelligence, collaborative approaches, Decisiveness, Data Analytics, Digital literacy, Creativity, Innovation, Adaptability and Communication skills.
- **Middle and Senior Management Mentorship Programmes** for instance, mentorship program supporting candidates earmarked for middle and senior management to be coached and mentored with the wealth of knowledge and experience of former Retired employees of the Insurance Sector. Proposals for this intervention will be accepted from Insurance Companies, Professional Bodies and Organised Labour.
- **Skills Programmes for Trade Unions** for instance, Programmes aimed at supporting trade union member employed in Insurance Sector with relevant skills. Proposals will be accepted from Public & Private Higher Education Institutions and Skills Development Providers (SDP) to offer skills programmes in consultation with the registered Trade Unions in the Insurance Sector (i.e. IBSA and SASBO). Proof of consultations and trade unions service level agreement for the skills programme intervention must be submitted with the proposal.
- **Exchange Programme for knowledge enhancement and immersion** for instance, Programmes targeting unemployed youth, persons with disabilities, women as well as workers in the insurance sector who require upskilling, multiskilling and reskilling.

“It shall be noted that the proposals on any of the above interventions can be co-funded, where a stakeholder indicates a co-funding split with INSETA”.

Please Note:

1. All proposals forwarded must be in PDF Format and forwarded to the correct email address **Proposals@inseta.org.za** **NB: No Proposals forwarded to any other INSETA email address will be considered.**
2. No Hand delivered/Hard Copy copies of Proposals will be accepted.
3. The Proposals must align to INSETA Performance Targets and Sector Skills Plan (Proposals should address Critical and Scarce Skills identified within the Insurance and other Financial Related Sector).
4. All submissions must comply with all submission requirements stated in the Summary of Application.
5. All submissions that are found to have a misrepresentation of information will not be considered.
6. All proposals should contain sufficient information to allow the INSETA to make a fair determination on awarding/not awarding funds.
7. Collaborations with Private Sector and Public Higher Education Institutions in submission of Proposals are encouraged due to INSETA's mandate to link the Private Sector with Public Higher Education Institutions.
8. Funding on Strategic Project is subject to availability of funds.
9. Approval for some of the programmes will be subject to the successful compliance with WSP/ATR submissions requirements, where applicable (*Especially for Employers*).

Enquiries and/or submission of required documents must be directed to INSETA and addressed to Mr Brian Nduli at email address BrianN@inseta.org.za or Mr Nhlanhla Siboto (nhlanhla@inseta.org.za)



INSETA



insurance-seta



Insurance Seta

SUMMARY OF APPLICATION:

Definition:	Strategic (Special) Projects – Projects that are Innovative in addressing Critical and Scare Skills within the Insurance and Financial Related Services Sector through various interventions.
Funding Window Open:	06 March 2023 – 30 April 2023.
Contract Period:	Determined by Proposal and Evaluation by the INSETA.
Important Components to include in Proposal:	<ul style="list-style-type: none"> Clearly indicate proposal focus area. Experience of Implementation of Proposed Projects (attach letters of reference if available). Complete Project Plan of the full scope of the project from start to completion. Budget Breakdown (Per Leaner Cost and Total Cost) – Show all line items in the budget. Implementation Methodology (including recruitment process for beneficiaries). Region/Province where the project will be implemented. Risk Matrix (Stating Risk, Possibility of Occurrence, Impact of Risk and Mitigation of Risk). Attach Accreditation Letter (Where Applicable). Clearly indicate co-funding percentage split (Where Applicable).
Programme Duration:	<ul style="list-style-type: none"> Determined by Proposal and Evaluation by the INSETA. Commencing programmes applied for within 2023/24 financial year, no later than 01 February 2024.
Contract Amount:	Determined by Proposal and Evaluation by the INSETA.
Contract Scope/ Funding Covers:	Determined by Proposal and Evaluation by the INSETA (will include a minimum of 2 months for closing off administrative requirements).
In Scope	Innovative Proposals aligned to INSETA's Annual Performance Targets and Sector Skills Plan.
Enquiries or Submission to:	Briann@inseta.org.za or nhlanhlas@inseta.org.za (011) 381-8918