

REQUEST FOR QUOTATION (RFQ)

APPOINTMENT OF A PANEL OR FRAMEWORK CONTRACT: FOR PROVISION OF PHOTOGRAPHIC AND VIDEOGRAPHY SERVICES FOR A PERIOD OF TWELVE (12) MONTHS (AS AND WHEN REQUIRED)

RFQ	RFQ/2021/22/102
RFQ ISSUE DATE	14 SEPTEMBER 2021
BRIEFING SESSION	N/A
RFQ DESCRIPTION	<u>APPOINTMENT OF A PANEL OR FRAMEWORK CONTRACT: FOR PROVISION OF PHOTOGRAPHIC AND VIDEOGRAPHY SERVICES FOR A PERIOD OF TWELVE (12) MONTHS (AS AND WHEN REQUIRED)</u>
CLOSING DATE & TIME	17 SEPTEMBER @ 11h00
LOCATION FOR SUBMISSIONS	rfqs@inseta.org.za

Bidders must submit responses via e-mail at: rfqs@inseta.org.za or hand delivered to 37 Empire Road, Parktown, Johannesburg. For any queries or questions, please use above mentioned email address.

The INSETA requests your quotation on the services listed above. Please furnish us with all the information as requested and return your quotation on the date and time stipulated above. **Late and incomplete submissions will invalidate the quote submitted.**

SUPPLIER NAME: _____

POSTAL ADDRESS: _____

TELEPHONE NO: _____

FAX NO: _____

E MAIL ADDRESS: _____

CONTACT PERSON: _____

CELL NO: _____

SIGNATURE OF BIDDER: _____

1. BACKGROUND

- 1.1 The Insurance Sector Education and Training Authority (INSETA) is a public entity listed inschedule 3A of the PFMA and was established in March 2000. The INSETA must, in accordance with any prescribed requirements to perform in accordance with the Skills Development Act (SDA), the Skills Development Levies Act (SDLA), the Public Finance Management Act (PFMA), any other relevant legislation and the Constitution.
- 1.2 Therefore, the INSETA is requiring the services of qualified and experienced **Appointment of a Panel or Framework Contract: For Provision of Photographic and Videography Services for a Period of Twelve (12) Months (as and when required).**
- 1.3 INSETA reserves the right to appoint a panel of suppliers that meet all or each of the criteria for the services required to be appointed in a panel or in a framework contract (as and when those services are required)

2. SCOPE OF WORK

The service provider must provide the following services:

2.1 PHOTOGRAPHIC SERVICES

INSETA seeks to appoint a professional photographer who will take good quality pictures at INSETA functions.

- 2.1.1. The photographer must be available for either a half day or full day session on different dates to be advised by INSETA as and when the service will be required.
- 2.1.2. There is no guarantee of work but on average INSETA has two functions a month.
- 2.1.3. Only high-resolution pictures, day or night, indoor or outdoor se ups will be required.
- 2.1.4. Photos must be burned on to a CD and be delivered at the INSETA offices preferably three (3) working days after each event date.
- 2.1.5. Each function is unique therefore required equipment will be specified for shots on camera or full lighting, high resolution pictures, day or night, indoor or outdoor set ups.

2.2 VIDEOGRAPHIC SERVICES

INSETA seeks to appoint a professional videographer who will do the following at INSETA functions:

- 2.2.1 Attend INSETA events as and when required. Events take place in all 9 provinces.
- 2.2.2 Capture end-to-end the event proceedings using INSETA's preferred Online Streaming Platform were applicable.

- 2.2.3 Provision on internet for Streaming events online.
- 2.2.4 Provision of Monitors (Visual and Audio) for panel members for on Council setup events
- 2.2.5 Create a 60-minute edited video encapsulating the proceedings of the event
- 2.2.6 Create a social-media edited post-event clips - minimum of 2 on approval by INSETA
- 2.2.7 All raw footage to be stored in the external hard drive and supplied back to INSETA at no additional cost
- 2.2.8 Professional video lighting for the office setup
- 2.2.9 Professional Sound recorders
- 2.2.10 Editing and sound mixing software
- 2.2.11 Materials & tapes stocks (raw footage and edited).

3. POSTPRODUCTION

- 3.1 Editing of video footage including addition of narration & music of raw footage for video production and postproduction and including multi – media manipulation.
- 3.2 Translation & subtitling of media pieces where applicable
- 3.3 Finalization of the video material (Colour & sound correction and any other graphical effects/ additions needed) in the best format to be used online and another format for the use on other media outlets.
- 3.4 Transferring video footage to DVDs for distribution to stakeholders including Artwork on discs and placement in plastic sleeves.

4. TIMEFRAMES

- 4.1 The duration of the contract will be for period of 12 months from date of appointment.

5. CONTRACTUAL OBLIGATION

- 5.1 Only the top 5 qualifying suppliers will be considered for contracting for a period of 12 months from date of appointment.
- 5.2 Bidder will be expected to confirm compliance with the South African Revenue Service (SARS) tariff
- 5.3 Bidder rate-based pricing will be fixed for the duration of the contract.
- 5.4 Bidder will be expected to sign SBD 7.2 contract form upon award.
- 5.5 Bidder will be issued a PO on request of services as and when require.
- 5.6 Bidder will be expected to provide valid BBBEE or Sworn affidavit
- 5.7 Bidder will be expected to be Tax compliant thus providing a Central Supplier Database (CSD) indicating tax complaint status
- 5.8 The contract value will be capped at R 1 000 000,00 for services and required bases.

- 5.9** The service provider's quotation must also provide sufficient detail in terms of various cost items such as total "man" hours and daily rates for the project team.
- 5.10** In the case of the service provider using sub-contractors, the former will be responsible for ensuring delivery of services from any such sub-contractors and for making any payments to such sub-contractors.
- 5.11** The successful bidder will be required to have adequate professional indemnity as well as liability insurance in place (**upon parties contracting**)

6. PRICING CONSIDERATIONS

- 6.1** Service providers must ensure that the price quotations are inclusive of all applicable taxes (**including VAT**). Costing must comprise of all the relevant services proposed in the bidder's submission (but not limited to):
- 6.2** Bidder will be expected to confirm compliance with the South African Revenue Service (SARS) tariff.

No.	Item	Description	Rates
1.	Photography	Half day	
		Full day	
2.	Videography	Half day	
		Full day	
3.	Travel	kilometres rates will be paid as per the South African Revenue Service (SARS) tariff rates.	
4.	Miscellaneous or Project Management cost per event		
Sub-Total			
VAT (15%)			
Total			

7. ABSENCE OF OBLIGATION & CONFIDENTIALITY

- 7.1.** No legal or other obligation shall arise between the service provider and INSETA unless/until both parties have signed a formal contract or Service Level Agreement in place.
- 7.2.** The Contract site is at **INSETA (as and when required)**.

8. WORKMEN AND SUPERVISION ON SITE

- 8.1. The service provider shall be held responsible for the conduct of his employees and the conduct of his sub-contractor's employees for the full duration of the contract.

9. PREQUALIFICATION CRITERIA (Phase 1)

- 9.1. Bidder must provide proof (BBBEE Certificate accredited by SANAS or Department of Trade Industry (DTI) Sworn Affidavit) **and must be** an EME or QSE **only (level 1 or level 2 BBBEE contributor)** status will be considered (**no generic companies will be considered**)

Note: All bidders who do not comply with the items listed above will be disqualified.

10. MANDATORY CRITERIA

- 10.1 The service provider must have a minimum of three (3) years' experience in providing photographic services. The service provider must provide a minimum of 2 reference letters on a letterhead, signed, and date reflecting the service **photographic** services.
- 10.2 The service provider must have a minimum of three (3) years' experience in providing videographic services. The service provider must provide a minimum 2 reference letters on a letterhead, signed, and date reflecting the service **videographic** services
- 10.3 Bidder must provide portfolio of evidence (POE) of previous work completed for both photography and videography in an electronic format

11. Phase 2: Preference Evaluation

11.1. BBBEE and Price

As the tender **price is estimated to be below R50 million**, the tender responses will be evaluated on the **80/20**-point system.

12. ADJUDICATION USING A POINT SYSTEM

- 12.1 The bidder obtaining the highest number of total points will be awarded the contract unless objective criteria justify the award to another bidder.
- 12.2 Preference points shall be calculated after process has been brought to a comparative basis taking into account all factors of non-firm prices.
- 12.3 In the event that two or more bids have scored equal points in terms of price and preference points for BBBEE, the successful bid must be the one scoring the highest number of

preference points for BBBEE - in terms of PPPFA Regulation 2017 – Section 11 (1) & (2)

- 12.4** However, when functionality is part of the evaluation process and two or more bids have scored equal points for BBBEE, the successful bid must be the one scoring the highest score for functionality.
- 12.5** Should two or more bids be equal in all respect, the award shall be decided by the drawing of lots.

13. POINTS AWARDED FOR PRICE AND BBBEE PREFERENCE POINT

The **80/20** preference point system

A maximum of **80** points is allocated for price on the following basis:

$$P_s = 80 \{1 - (P_t - P_{\min})\}$$

P_{\min}

Where:

P_s = Points scored for comparative price of bid under Consideration

P_t = Comparative price of bid under consideration

P_{\min} = Comparative price of lowest acceptable bid

14. B-BBEE PREFERENTIAL POINTS WILL BE AWARDED AS FOLLOWS:

B-BBEE Status Level of contributor	Number of points 80/20 system
1	20
2	18
3	14
4	12
5	8
6	6
7	4
8	2
Non-compliant contributor	0

- 14.1** Bidders who qualify as EME's and QSE's in terms of the B-BBEE Act must submit a Sworn affidavit. Misrepresentation of information constitutes a criminal offence.
- 14.2** Bidders other than EME's or QSE's must submit their original and valid B-BBEE status level verification certificate or a certified copy thereof, substantiating their B-BBEE rating issued by SANAS.
- 14.3** Tertiary institutions and public entities will be required to submit their B-BBEE status level certificates in terms of the specialized scorecard contained in the B-BBEE Codes of Good Practice.
- 15. Consortium**
- 15.1.** A consortium is an association of two or more individuals, companies, organisations or governments (or any combination of these entities) with the objective of participating in a common activity or pooling their resources for achieving a common goal.
- 15.2.** A consortium requires that each participant retains its separate legal status and the consortium's control over each participant is generally limited to activities involving the joint endeavour, particularly the division of profits. A consortium is formed by contract, which designates the rights and obligations of each member.
- 15.3.** In a consortium, only the lead bidder's credentials both in terms of financial and technical qualifications are considered. Therefore, the interpretation and application to a RFQ/Bid process is such that the lead partner is identified and the following requirements are required as follows:
- a) Lead Partner**
- All administrative documents (consortium agreement between the lead partner and the partner)
 - Technical requirements (which will show in the proposal and other requirements why the need for the consortium, which for all intent and purpose fulfils the requirements of the bid through combination of skills)
- b) Partner**
- Proof of CSD registration.
 - Tax Pin.
 - BBBEE Sworn-Affidavit.
 - SBD 4 Declaration of interest.
 - SBD 8 Past supply chain.

15.4. It should be taken into cognisance that although the lead partner is the qualifying entity, the partner should prove that it can do business with state-owned entities, through CSD registration, proof that the taxes are compliant, its level of BBBEE status in order to align with the BBBEE status level required by the BID, declare interest and answer questions that it is not a disqualified entity with the National Treasury. The foregoing ensures compliance from an SCM process perspective that the consortium is in order.

15.5. Of importance is that in a consortium, each individual team members retain their identities.

16. A joint venture

16.1. A joint venture is a business entity created by two or more parties, generally characterized by shared ownership, returns and risks and shared governance.

17. Unincorporated joint venture:

17.1. All SCM documents are filled in by the joint venture in the name of the joint venture, although the submission of administrative documents (partnership agreement between parties) will be completed in the name of the joint venture, and the following will be required from both parties, amongst others

- a) SBD 4.
- b) SBD 6.
- c) SBD 8.
- d) SBD 9.
- e) Tax pin
- f) CSD registration.
- g) The JV agreement will direct which bank account of the two entities will be used.
- h) Consolidated Joint BBBEE Certificate.

18. Incorporated joint venture

18.1 This aligned to a registered entity or company. A registered entity/ company with a consolidated BBBEE certificate and a bank account in the name of the Joint venture. The required compliance documents must be complete by the entity/ company the name of the joint venture, and the following will be required amongst others

- a) SBD 4.
- b) SBD 6.

- c) SBD 8.
- d) SBD 9.
- e) Tax pin
- f) CSD registration.
- g) The JV agreement will direct which bank account of the two entities will be used.
- h) Consolidated Joint BBBEE Certificate.

18.2 A person will not be awarded points for B-BBEE status level if it is indicated in the bid documents that such a bidder intends sub-contracting more than 25% of the value of the contract to any other enterprise that does not qualify for at least the points that such a bidder qualifies for, unless the intended Sub-contractor is an EME that has the capacity and the ability to execute the sub-contract.

18.3 A person awarded a contract may not sub-contract more than 25% of the value of the contract to any other enterprise that does not have equal or higher B-BBEE status level than the person concerned, unless the contract is sub-contracted to an EME that has the capacity and the ability to execute the sub-contract.

19. COMMUNICATION

Respondents are warned that a response will be disqualified should any attempt be made by a bidder either directly or indirectly to canvass any officer(s) or employees of INSETA in respect of BID process, between the closing date and the date of the award of the business.

All enquiries relating to this BID should be emailed **three days before the closing date**.

20. CONDITIONS TO BE OBSERVED WHEN BIDDING

The organization does not bind itself to accept the lowest or any BID, nor shall it be responsible for or pay any expenses or losses which may be incurred by the bidder in the preparation and delivery of his BID submission. The organization also reserves the right to withdraw or cancel the BID at any stage.

No BID shall be deemed to have been accepted unless and until a formal contract / letter of award is prepared and executed.

The competitive shall remain open for acceptance by the Organization for a period of **90 days** from the closing date of the BID Enquiry.

INSETA reserves the right to:

- 20.1 Not evaluate and award a bid that do not comply strictly with this BID document.
- 20.2 Make a selection solely on the information received in the Bid Document and Enter into negotiations with any one or more of preferred bidder(s) based on the criteria specified in the terms of reference.
- 20.3 Contact any bidder during the evaluation process, in order to clarify any information, without informing any other bidders. During the evaluation process, no change in the content of the BID shall be sought, offered or permitted.
- 20.4 Cancel this BID at any time as prescribed in the PPPFA regulation.
- 20.5 Should bidder(s) be selected for further negotiations, they will be chosen on the basis of theof cost effectiveness and the principal of value for money not necessarily on the basis of thelowest costs.

21. Cost of Bidding

- 21.1 The bidder shall bear all costs and expenses associated with preparation and submission ofits BID submission and the INSETA shall under no circumstances be responsible or liable forany such costs, regardless of, without limitation, the conduct or outcome of the bidding, evaluation, and selection process.

22. Note to Bidders:

- 22.1 Due diligence to be conducted by INSETA prior to the award of the contract.

END OF TERMS OF RFQ DOCUMENT

Annexed to this document for completion and return with the document:

- Declaration of Interest (SBD 4),
- Preference Points Claim Form (SBD 6.1),
- Declaration of Bidder's Past Supply Chain Practices (SBD 8),
- Certificate of Independent Bid Determination (SBD 9)
- Initialled General Conditions of Contract (GCC)
- Bidders bank confirmation letter reflecting company registration number

Non – compliance in returning above mentioned documents, will deem the bid nonresponsive.

