

Table: Top 10 Sectorial Occupations for 2021/22 & Behavioural Skills List

PERIOD	OCCUPATION CODE	OCCUPATION	SPECIALISATION/ ALTERNATIVE TITLE	THE INTERVENTION PLANNED BY THE SETA
2021 - 2022	2019- 332101	Insurance Agent	Insurance Client Services Agent Commercial Underwriter	Training on Commercial and Personal Lines insurance as well as Technical & Medical Underwriting. Focus on Fit & Proper Requirements, in order to conduct effective insurance sales
2021 - 2022	2019- 212101	Actuary	Actuary Manager Average Adjuster	Training of Actuaries to undertake Moses testing, VBA & C++ programming & Risk Calculations. Training of qualified actuaries to obtain long-term business experience.
2021 - 2022	2019- 251201	Software Developer	Software Architect Software Designer	Training on designing and developing computer software systems. Also on evaluating the requirements for these systems.
2021 - 2022	2019- 332102	Insurance Broker	Short Term Insurance Consultant	Advanced training in new aspects of the 3 major categories of insurance, viz. short and long term and collective investments. Training in new facets of insurance and risk coverage and premium calculation.
2021- 2022	2019- 251203	Developer Programmer	ICT Programmer Applications Developer	Training to develop high-level system developers, such as analyst, architect & technical developers.

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2021 - 2022	2019- 331503	Insurance Loss Adjuster	Accident Claims Officer Insurance Loss Assessor	Training candidates in credit management, analytical, and administrative skills. Learning how to undertake a claims investigation
2021- 2022	2019- 431204	Insurance Claims Administrator	Insurance Claims Clerk Claims Analyst	Advanced training programmes on liability and audit insurance settlements. Acquiring further knowledge in the areas of statistical or actuarial data, bonds and shares.
2021- 2022	2019- 242207	Compliance Officer	Financial Markets Compliance Officer Compliance Officer (Financial Sector)	Intermediate training in compliance services in order to comply with applicable regulatory requirements.
2021- 2022	2019- 241301	Financial Investment Advisor	Financial Planner Financial Advisor Financial Analyst	Develops and implements financial plans for individuals and organisations, and advises on investment strategies and their taxation implications, securities, insurance, pension plans and real estate
2021 2022	2019- 122101	Sales and Marketing Manager	Insurance Sales and Marketing Manager Key Account Manager	Advanced training in budgets, sales methods, expenditure control and allocation of resources

* Indicating that the SETA will support both NQF and Non NQF aligned programs in this occupational area

Based on organisational needs analysis, and research conducted in 2020, the following critical behavioural skills needs will also be funded by INSETA

Behavioural Skills Needs 2020/21	
Critical Thinking	Decisiveness
Problem Solving	Data Analytics
Systems Thinking	Digital Literacy
Cognitive Thinking	Creativity
Design Thinking	Adaptability
Adaptive Thinking	Innovation
Emotional Intelligence	Communication
Collaborative approaches	